

## PROPOSED 5 STAR HOTEL PROJECT INVESTMENT BRIEF – USD 125MN



### **EXECUTIVE SUMMARY**

#### **Industry Conditions**

Sri Lanka is considered as a preferred tourist destination amongst many Western tourists and the island experienced 40 years of rapid expansion of its tourism sector between 1980 and 2020. Tourist arrivals increased at an average annual rate of 20%, reaching a level of 407,230 in 1982.

The removal of the travel advisories by countries such as Britain, France, Germany etc.. after end of 30 years ethnic conflict in 2009, saw a marked increase in tourist arrivals to Sri Lanka. As a result, the occupancy rates also recorded noticeable growth figures. Demand growth resumed towards the latter part of 2009 led by select markets, picking up further in 2010 to 2020.

The pace of growth accelerated in 2011 and thereafter with a recorded average occupancy rate of 77%, the highest witnessed thus far. The removal of travel advisories following the end of the three decade long ethnic conflict in May 2009 presented significant scope for Sri Lanka to be on par with its competitors.

Tourist arrivals were in 2015 with 1,798,380 arrivals. This was an increase of approximately 18% over the 1,527,153 arrivals recorded in 2014. Sri Lanka recorded an all-time high of 2.3Mn tourist arrivals in 2018, including the largest number of tourist arrivals from India recorded of 425,000. The tourism earning for the year ended 2018 was USD 4.4Bn.

### Promoting Company

The promoting company will be undertaking the developments of the 500 room Hotel in tourism zone in ,Sri Lanka.

The promoting company was formed for the specific purpose of developing and managing the affairs of the proposed hotel in beach is the hub of tourism in Sri Lanka.



# INDICATIVE EQUITY FUNDING STRUCTURE PRIVATE PLACEMENT

Type of Shares Ordinary Shares

Amount to be Raised (USD) 100 million

**Indicative Shareholding Structure – Commitments Received** 

|                      | Equity Shareholding (%) |
|----------------------|-------------------------|
|                      |                         |
| Prospective Investor | 40                      |
| Promoter Shares      | 60                      |



### **PROJECT OVERVIEW**

| Land Area | (Free hold land)     |
|-----------|----------------------|
|           | (1.100.11010.10110.) |

| Distance | 50 minutes from Colombo, 20 minutes       |
|----------|---|
|          | from Bandaranayake International Air Port |

| Rooms   | 500 |
|---------|-----|
| NOOIII3 | 300 |

**Project Status** 

| Project Cost | USD 125 million (including land) |
|--------------|----------------------------------|

| Total Investment      | /Unit | Annrox | . USD 250,000 |
|-----------------------|-------|--------|---------------|
| iotal ilivestillelity | Offic | Approx | . 030 230,000 |

| Construction cost/Unit  | Approx. USD 160,000(excluding land – USD App.80Mn) |
|-------------------------|--|
| construction cost, onic | Approx. 03b 100,000 (excluding land 03b Approxim)  |

| Construction Period | 36 months |
|---------------------|-----------|

### Corporate Tax Tax Free Investment with BOI Facility

Duty free imports for all the materials

Preliminary planning approval received from the Ministry of Tourism

Finalizing detailed project plans

### **PROJECT OVERVIEW**

A flagship Hotel project to be located in Sri Lanka on freehold land. The resort will have 500 units and will comprise of,

| Guest Rooms         | No's |
|---------------------|------|
| Presidential Suites | 02   |
| Deluxe Suites       | 25   |
| Super Deluxe        | 100  |
| Super Deluxe        | 123  |
| Deluxe              | 250  |
| Total               | 500  |



#### **TOP HOTELS IN NEGAMBO**



HERITANCE NEGAMBO



**JETWINGS BLUE** 



**AMAGI ARIA HOTEL** 



**JETWINGS AYURVEDA** 



**GOLDI SAND HOTEL** 



**HOTEL CAMLET**